

Parade of innovations

**DemoRoadShow has conquered
Altai area with its scale**



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Potato growers choose Massey Ferguson

Svenskaya Trade Show has taken place on the bank of the Desna, near Bryansk, for the twelfth time. The event has attracted great attention of both the residents and the farmers of the oblast.

The trade show displayed a huge variety of agricultural products from family farms and farming enterprises of Bryansk oblast. Of course, potatoes were the most in-demand goods. Bryansk farmers are famous nationwide for their talent for growing the 'second bread' as potatoes are called in Russia. People were queueing up in front of the booths selling potatoes.

In their turn, potato growers from Bryansk were queueing



up to see the Massey Ferguson 7624 (235 hp) tractor showcased at the booth of the Bryansk branch of AgroCentreLiski.

'These tractors operate successfully on many potato growing farms of the region', says Evgeniy Lazutin, Sales Manager of the Bryansk branch of AgroCentreLiski. 'They perform exceptionally well with cutter heads or potato harvesters. The machines are also used for



other types of fieldwork in combination with medium and small-size implements. Another important advantage

is that this tractor is the most cost-effective in its class. The secret of the cost-efficiency lies in the cutting-edge AGCO POWER electronic engine control system.'

The Dyna 6 transmission automatically changes gears depending on the load in each range. This allows to optimise engine power for any type of fieldwork and, consequently, reduce fuel consumption.

Farmers from Bryansk oblast

took a fancy to the heavy TopDown 400 cultivator displayed at AgroCentre's booth. This hard-working Swede has been tilling the land of Russian farms for over 10 years already. Its main advantage is versatility. The machine demonstrates very good performance in various field conditions and copes with a wide range of tasks with equal success. In fact, it combines the advantages of three tools in one. The cultivator mulches and incorporates residue and tills soil in one pass. The working depth reaches 40 cm.

By Yulia SALKOVA

The architects of victories



The 21-st BelgorodAgro trade fair has demonstrated that in these tough times, agriculture has become a locomotive of the Russian economy. The exhibitors showcased the latest developments and novelties from Russian and foreign manufacturers.

One hundred and eighty companies from 17 regions of Russia, the Republic of Belarus and Poland displayed their developments in livestock production, veterinary medicine, animal science, crop production and farm machinery.

The trade show was dedicated to new technologies.

The Belgorod branch office of AgroCentreLiski generously displayed the most innovative technologies at its booth. The Massey Ferguson 8690 tractor and the JCB 531-70 telescopic loader, leaders in their segments, were presented to the visitors. Both machines won the hearts of farmers with

their reliability.

All MF 8600 series tractors are equipped with the latest 6-cylinder turbocharged SISU POWER 8.4 litre engines with the intercooling system offering an increase in power and torque in a wide range of speeds. The engines guarantee high performance characteristics and minimum fuel consumption, which, in its turn, makes it possible to cut down on costs.

The JCB 531-70 loader was also very popular with the guests of the event.

'The primary benefit of the JCB 531-70 telescopic handler is the unique integrated Powerboom', says Artem Uzhik, Sales Manager of AgroCentreLiski.

Welded joints are the points susceptible to breaking. Their absence enhances reliability. This quality was very important to Sergey Shumskiy, Director of Dolzhanskoye Farming Enterprise, Belgorod oblast. The volume of work on the

farm is tremendous. The total herd size is 2,400 head. Around 17 tonnes of milk is delivered to the processing plant every day. As many as four loaders were purchased in order to handle all the work.

'The value of things is better seen through comparison', says Sergey Shumskiy, 'we visited workshops, observed and compared different options. We chose the JCB 531-70 and never regretted our choice! These loaders handle both fodder and grain exceptionally well and even remove snow. At first, we bought just one machine but quickly saw that it was not enough, then we purchased one more – still not enough, so, finally, we settled on four loaders.'

The JCB 531-70 loader was a real hit at BelgorodAgro. So it is not unlikely that thanks to the trade show, these versatile machines will become an indispensable tool at many farming operations.

By Olga ATANOVA

The Field Day dedicated to corn, sunflower, sorghum and soybean growing took place in Voronezh oblast. The trade show coincided with the end of the current farming season.

Finish is a new start

For the farmers, the end of the season is the time to think about the start of the new one. One hundred and twenty plots with promising varieties and hybrid crops and over 15 booths of machinery dealers were displayed at the trade show. AgroCentreLiski unveiled the Challenger 2530-23 7-metre chisel plough to the guests.

'We can equip this plough with turbodiscs instead of blades, and it will handle crop residue perfectly well',

says Andrey Kostyukov, Farm Machinery Sales Manager of AgroCentreLiski. 'The discs cut the soil with ideal precision, preserving the moisture. The implement maintains a 20-centimetre working depth. The plough is very reliable and easy to operate. All spare parts can be promptly replaced in case of necessity. However, it will be a long time before farmers have to think about part replacement. The machine is designed for tough work on stubble.'

The Fendt 933 Vario, tractor (330 hp) caught everybody's attention. The guests of AgroCentreLiski's booth, who tried sitting in the tractor cabin, said that no other tractor had made them feel as comfortable as the Fendt.

The specialists of the company shared that farmers give very good feedback about these machines. Besides the unsurpassed comfort, these tractors are characterised by cost-efficiency and reliability of all joints and implements. This tractor allows doing more with less: achieving better results

by using less resources such as fuel, materials and time. It is interesting to note that among admirers of this machine, there are a lot of small farms regardless of the fact that this is a premium class tractor. Heads of small enterprises explain that the high performance and fuel efficiency of the tractor (15-30%) make up for the price difference with low-cost tractors. Operator comfort also plays an important role: very often, top managers get behind the wheel themselves.

By Yulia SALKOVA

Fruit-grower's best choice

The guests of the Fruit-Grower Day trade show held in Michurinsk had a unique opportunity to try delicious apples and jam and to see state-of-the-art machines for horticulture.

AgroCentreLiski showcased the Massey Ferguson 8670. Currently, it is one of the best-selling tractors. The heart of the 8600 Series is the AGCO Power engine (320 hp) with

the Dyna-VT variable speed transmission.

'The continuously variable transmission allows reducing wheel slippage', says Albert Umarov, 'and this, in its turn,

reduces fuel consumption and boosts the tractor towing power.'

Another important advantage of the machine is that it has two separate coolers for transmission and auxiliary hydraulic oil, which means increased transmission capacity and lower maintenance costs since the oil in the transmission system is isolated from the hydraulic remotes.'

'The machine features the Dynamic Tractor Management tool', continues Albert Umarov. 'It synchronises the engine and the transmission ensuring that the engine operates at the most efficient rpm level to maximise productivity at a given ground speed.'

The unsurpassed capacities of the Massey Ferguson conquered Aleksandr Ampleyev, Head of Progress farming enterprise (Tambov oblast). He is planning to purchase a Massey Ferguson 8690 after harvesting.

'Russian machines require too much power', says Aleksandr Ampleyev, 'and Massey Ferguson is compact and very convenient.'

Aleksandr has been purchasing machinery from AgroCentre for a few years already. Five years ago, his enterprise purchased a Challenger MT685D tractor. He comments that the machine became indispensable for Progress.

'The Challenger MT685D sows, tills and cultivates', relates the farmer, 'and consumes less fuel than any other machine in its class.' Aleksandr has no doubt that the Massey Ferguson tractor will also prove to be a reliable and efficient farm assistant.

By Olga ATANOVA



Quarter of a century on the market



ANNABURGER turns 25! AgroCentre's delegates headed for Germany to congratulate the partner on the milestone date.

The cooperation between AgroCentre and ANNABURGER began in 2013. Over this period, many units of exclusive equipment have been supplied to Russia. The HTS 29.16 grain chaser bin and the HTS 22.04 universal spreader have become particularly popular with the farmers.

'Since 2005, ANNABURGER chasers have performed excellently in harvesting grain, canola and maize', says Sergey Gilev, Export Department Manager at ANNABURGER, 'but their functions are much wider: they are also good at loading seed drills with seeds and spreaders - with pelleted fertiliser.'

Aleksandr Buzulukin, Head of Order Department of AgroCentreLiski, points out the unsurpassed durability of the universal spreader.

'The chassis and the body of the ANNABURGER universal spreaders present a one-piece welded unit', says Aleksandr, 'which ensures superior stability and reliability, while the corrugated sidewalls made from ecosteel make them light.'

These machines have already become the ANNABURGER classics. For the anniversary celebration, the company prepared a special surprise: 750 people from 15 European countries had an exclusive

preview of the latest novelties. Among other machines, Annaburger unveiled the HardLiner HTS 22.15 dumper for handling construction materials, and the HT 28.04

universal spreader for trucks with hydraulic spreading units.

'Since 1991, we have supplied over 8,000 machinery units worldwide: from Russia to Canada and Japan', says Sergey Gilev. 'The new halfpipe dumper is manufactured from HARDOX heavy-duty steel and is distinguished by lightness and a 30% higher axle weight. The HardLiner HTS 22.15 is an optimal solution for handling heavy loads and construction waste.'

The principal outstanding feature of the new spreader is that it has been purpose-built to be towed by a truck, not a tractor. It is also standard-equipped with a haylage kit for green mass transportation.

By Olga ATANOVA



Kverneland upgraded



Kverneland upgraded some of its flagship seeding and tillage implements for the coming farming season.

AgroCentre specialists learned about these updates at the Kverneland training held in Bad Sassendorf, Germany. At the workshop, the company's experts explained the improvements in the 8-furrow plough and the Monopill and Optima precision drills. The participants also saw the field demonstration of the tine seeder Kverneland ts-drill. The machine offers a range of various options, which enables it to be customised for the requirements of each individual farm.

The Kverneland ts-drill delivers

consistent performance even in extreme conditions of humid soil, high straw residues or rough stony land. The intelligent arrangement of the seeding tines over five rows allows the ts-drill to place the seeds accurately at the set depth into the seedbed without blockage.

'The drill has all chances to be in demand on Russian farms,' reckons Aleksandr Grosul, Leading Manager of the Chelyabinsk Branch of AgroCentreZakharovo LLC. 'It is reasonably-priced and available in a number of options.'

By Yulia SALKOVA

Russian women

Performing professional seed growing in a risky farming environment and turning a bankrupt farm into a leading seed growing enterprise requires more will power and dedication than stopping a galloping horse or entering a burning house like the character of the famous poem.

Tatiana Moseyeva, Director of Flagman CJSC (Zavodoukovsk district, Tyumen oblast), has succeeded in these challenging tasks. We met her during one of the trips organised by AgroCentre. Whenever the group visited fields with different crops, Tatiana's colleagues surrounded her and drank in every word she said. Tatiana Moseyeva is not only a talented manager, but a very experienced agronomist as well.

My teacher told me I was a born agronomist

'When I was a child, I wanted to be a teacher or a doctor', says Tatiana. 'But I lived in a village, my parents worked on a farm, and agriculture was the only possible future for me. I worked at a school production brigade, which helped collective farms. The teacher who supervised our work suggested that I should study to be an agronomist. She said that I had a special talent and I treated every wheat head as if it were a child. I listened to her advice and went to study at an agricultural college. The teachers at the college and later — at the university unanimously resolved that I would make a good agronomist. So it happened.'

There is no end to galloping horses and burning houses

This can rightfully be said about the unstable economic situation in 1998 when Flagman JSC was established. Many farming enterprises, even the strongest ones, went bankrupt. The research farm, where Tatiana

worked as an agronomist, was no exception. In the course of the reorganisation, the farm was divided into 21 operations (now there are only six). Tatiana was appointed as Director of one of them — Flagman CJSC. It was not the best time to engage in a project like this, few people believed that Tatiana would succeed. Pessimists just smiled with disbelief but optimists kept saying 'a ship will sail the way you name it'.

'My sons, Pavel and Dmitriy, were seven and six years old at that time', shares Tatiana. 'My friends tried to dissuade me, they said, "Think carefully, a good company manager is a bad wife", but, firstly, one always has to sacrifice something and, secondly, it would have been too painful for me to leave the farm and watch it die.'

You provide the labour, I provide the rest!

'My family supported me', continues Tatiana. 'I immersed myself in work and so did the whole team. We had enough problems to deal with: debts

and lack of the most essential equipment and chemicals. However, we managed to keep the seed growing specialisation of the farm. We coped with all the obstacles together. I did my best to solve all the problems so that the people could work in good conditions. I always tell my employees, "You provide the labour, I provide the rest!"

In 2002, Flagman CJSC incorporated a livestock farm, which was also on the brink of bankruptcy.

'I felt sorry for the people', says Tatiana. 'I could not let them lose their jobs. So we got down to work! We reconstructed the facilities, took care of the cows' health and started feeding them well. In our first year, we received 3,600 kg of milk per lactating cow. Currently, we are milking 8,500 kg and the milk is of the highest quality. We are a breeding reproducer of Holstein cattle. Our farm receives governmental subsidies and sells pedigree cattle. Livestock farming is also profitable, even though the profit is not high. Rural residents also

benefit from it — there is work to do all year round.'

Understanding is the key

Currently, Flagman is absolutely living up to its name: it is the leading enterprise in the district and the region. The company grows cereal, pulse, fodder and industrial crops and produces over 2,000 tonnes of basic and C1 seeds per year. Tatiana Moseyeva says she does not have a special 'key to success'. However, her colleagues and employees believe that she herself is the key to success. Tatiana is always in control, always aware of what is happening and always ready to help to solve any problems. Strict discipline and order are paramount to her.

'Understanding is the most important thing in life', explains Tatiana. 'Whether you are talking to your employees, family or business partners, you should treat them respectfully. For instance, we work with AgroCentre very well and buy machines from them because they treat their customers well.

They understand what we need and not just sell off the machines. We trust them and we can rely on the machines as well! For example, last year, we bought a Massey Ferguson tractor, which is operating in our fields now. We are very happy with it! Everybody calls it "Massey". Just think that everything started with a joke of AgroCentre's managers: "How come that Moseyeva does not have a Massey?!"

By Yulia SALKOVA



DemoRoadShow that took place at the premises of Novorossiyskoye farming enterprise (Rubtsovsk district) in Altai area constituted the culmination of the series of grand farming shows held by AGCO-RM and AgroCentre across Russia.

Agricultural producers from all over Altai area came to learn about cutting-edge farm machinery. They were welcomed by a Cossack folk ensemble, and straight after their performance, the latest generation farm machinery started the parade. The Challenger MT 765C tractor, courteously provided by Anatoliy Chubakin, the field owner, opened the show. This tractor is by right the leader in the



Parade of innovations

Single Disc Air Drill designed to seed into any soil, in any climate and under a wide range of tillage

on a common strut, which prevents them from throwing soil onto the 'neighbour' at a high seeding speed. The down pressure of each toolbar can be adjusted as soon as the seeding conditions change. The operators are able to adjust the downward pressure promptly and easily, on the go, from the comfort of the cabin.

'On the drills of other brands, each opener has to be individually adjusted', explains Nikolay Gapon, Tilling and Seeding Product Manager of AGCO-RM. 'This drill features 64 openers, so, having to set each of them individually every time we change the seed-depth would take lots of time.'

The Wireless Blockage Monitor ensures even seeding. The notification of blockage appears immediately on the

display in the tractor cabin.

The seeder was showcased 'in duet' with the Massey Ferguson 8690 tractor. This tractor is designed for working with seeding and tillage implements, and it is also used for forage harvesting and hauling. The tractor is fitted with the continuously variable Dyna-VT transmission without clutch discs, which allows choosing the optimum work rate and reducing fuel consumption.

'The Massey Ferguson brand's history goes back 100 years', says Mikhail Zbar, AGCO-RM Sales and Dealer Network Development Director. 'Over 7.5 million Massey tractors are operating in the fields all over the globe. Today, the Massey Ferguson 7 and 8 Series tractors are assembled at the AGCO-RM factory in



tracked tractor segment not only in Russia but all over the world as well. It can be coupled with any wide-cut seeding or tilling implements. The farmers highly admired the Challenger 9830

practices. The drill can be towed by 300-hp tractors.

Each tool bar on the drill consists of two pairs of seeding discs mounted in opposition



[EVENT]



AGCO Finance, AGCO's global partner providing financial leasing service, prepared a unique offer for the show's guests: a lower appreciation rate for the company's cutting-edge machinery than the rates of the competing brands. Besides, under a special offer, any guest who acquired one or more AGCO Parts motor oil drums at the event got another one free of charge.



Golitsyno, near Moscow.' The legendary Fendt 936 Vario and 724 Vario tractors were also presented at the show. 'The machines of this brand are leaders by the number of innovations and efficient technological solutions',

system is the industry benchmark ensuring the maximum precision. The 700 litre/minute centrifugal pump of the spraying system is capable of filling the 5000-litre tank in 8 minutes. The sprayer also features robust stable steel booms reaching the width of 36 metres. The operator has only to set the needed boom height, and the system maintains it automatically. Besides, the sprayer can be converted to a dry fertiliser spreader in less than 5 hours.



comments Nikolay Ivanishchev, Director General of AgroCentre. 'These versatile tractors are commonly employed for all types of farmworks.'

Another memorable participant of the parade was the self-propelled Challenger Rogator 1300 sprayer. Its spraying

After the parade, the guests observed the machines in action and were able to get behind the wheel of the machine they liked to test it on their own.

'Our company has been working on the Altai land for a bit less than a year but already has



a lot of partners here', notes Nikolay Ivanishchev. 'Over 600 units of our machinery are toiling in the Altai fields.'

Aleksey Kaluzhskiy, Deputy Head of Technical Policy Division of Main Department of Agriculture of Altai area, observes that the arable land of Altai exceeds five million hectares, and one has to be in step with the times to be able

to cultivate such vast area. 'Today's showcase ensures promotion and implementation of state-of-the-art machinery in the fields of our region', he continues. And there were a lot of good machines, indeed.

'Our machines are unique', says Mikhail Zbar. 'Our brands have always been the pioneers in the development of technological solutions that boost efficiency and performance of agriculture.'

Yuriy Grishchenko, Head of a farming enterprise, remarked that it was the first time that an event of such scale had been held in Altai area.

'Apart from seeing the full AGCO line-up here, we have also received expert advice on a number of burning questions', said Yuriy.

By Olga ATANOVA



Custom tailoring by JCB

JCB loaders have remarkably extended the limits of functions for which they were originally designed. Today, JCB loaders – just like a traditional English dinner suit - are tailored to meet the specific needs of farming enterprises.

This custom tailoring is possible due to the wide range of JCB loader attachments – over sixty items.

‘Quite recently, AgroCentre has supplied a silage shear for telescopic loaders to a farm in Chelyabinsk oblast’, says Dmitriy Ivanov, Sales Director of

AgroCentre-Holding LLC. ‘The attachment simultaneously loosens and cuts the silage bulk in the clamp, thus preventing fodder spoilage and preserving useful properties.’

The Robot equipment for JCB mini-loaders has been gaining particular popularity this year. It is not surprising considering that these manoeuvrable and compact ‘baby loaders’ are capable of both keeping the feed bunk in perfect order and removing manure in the stalls. With a wide range of brushes and waste collectors, the mini-loaders will make the

whole dairy shine with cleanness. In winter, fitted with a

special bucket or blade, they are indispensable for snow removing.

A lot of livestock breeders have already tried out the dedicated folding silage forks for the JCB Farm Master 434S front loader. According to the machine operators, its folding sides do a good job of piling silage along the bunker walls. Besides, the machine has demonstrated excellent performance not only in spreading the silage but also in packing, thus offering an alternative to conventional tractors.

The range of JCB implements includes a number of nontraditional units: hydraulic hammers, earth drills, vibratory rollers, tree spades, stump eradicators, mulching heads, brush cutters, landscape power rakes – everything necessary for a full-fledged cultivation of fallow and unused land.

Whatever the farm task, the rapid changeover of mounted attachments always comes in handy. JCB has accommodated this need, too. With the hydraulic quick carriage hitch, re-equipment of the loader takes from 3 to 5 minutes.

By Yulia SALKOVA



Correction required!

Corrections are essential to ensure precision farming accuracy.



The Russian farming enterprises, which value high accuracy of field operations, have been using GPS signals for over 10 years. However, the deviation of GPS signals

can sometimes reach 30 cm, therefore, corrections are necessary to adjust the signal accuracy. Keep in mind that farmers pay for the corrections USD 2,000 per month on

average, and this is just per one machinery unit!

AgroCentre offers a new solution – the RTK base station from Trimble, pioneer of GPS

industry. The RTK station will make you forget about paying for corrections: it adjusts the GPS signal on its own, allowing farm machines to work with absolute accuracy. Maximum possible deviation does not exceed 2.5 cm.

For cases of signal interruption, Trimble has developed an emergency measure – the xFill system. It maintains the accuracy of RTK signal within the range of 15 cm for 20 minutes.

The coverage of the RTK station is 15 km, which allows using the signal for a large number of machines, whereas corrections have to be purchased for each machine separately.

‘The key thing is that when you buy a base station, you pay only once and do not have to pay any subscription fee afterwards!’ says Igor Bulgakov, Head of Precision Farming Department of AgroCentreLiski. ‘The average cost of the package is USD 20,000, which is equivalent to one year of using paid corrections for 10 machinery units. We have tested this equipment many times for our clients. The satellite connection did not interrupt even on the most challenging terrain, the reception was 100% consistent. We are always happy to demonstrate the RTK station in action at any farming operation. We also perform the start-up of the equipment for our clients and provide advisory services.’

Many farmers have already tried the benefits of the RTK station for themselves. The stations operate in Voronezh, Kursk, Belgorod, Lipetsk and Orel oblasts. They are especially popular with row crop growers and farmers practicing no-till and strip-till.

By Yulia SALKOVA

Farming holdings opt for GSI

[AGROCENTRE RECOMMENDS]

GSI is the global leader in grain handling and storage equipment manufacturing. More and more Russian farmers are choosing this equipment for its reliability.

Two years ago, Miratorg purchased a grain storage system fitted with GSI equipment in Hotynets, Orel oblast. As of yet, the equipment has not had a single breakdown. Therefore, the company is intending to do all further projects with GSI. This year, it has commenced construction of the second phase

of the grain storage and drying system. After the completion of construction works, the storage capacity will reach 40,000 tonnes. Ultimately, Miratorg is planning to expand the storage capacity up to 100,000 tonnes. A year earlier, a drying facility for maize and other cereal crops with the maximum output of 100

tonnes/hour had been launched in Gostoml, Orel oblast. The owners are planning construction of the second phase of the facility with the same output.

Two receiving, cleaning and drying lines will operate independently. The system was built in the shortest time possible, which was largely due to the prompt supply of the GSI

equipment by AgroCentre.

'By choosing GSI, our customers are guaranteed reliable time-proven equipment which will help them to preserve the harvest and increase their income', says Sergey Sobolev, Head of Sales Department of AgroCentre-Grain Technologies.

By Olga ATANOVA

Guarantee of long service life

[AGROCENTRE WARNS]

When purchasing expensive machinery, farmers expect it to have a long service life. However, for a mechanism to run like a clock, it needs to be protected.

'Filters are used in fuel supply, cooling, lubrication and hydraulic systems, so they are essential to ensure a long service life of machines', says Evgeniy Lukyanov, Head of Service Department of AgroCentreZakharovo, 'It's the cleansing materials that keep the technical components of the machinery free of clogs.'

However, specialists warn that not all filters are equally efficient. Only genuine filters will serve your machinery reliably, whereas non-genuine ones can have a detrimental effect on it. They are short-lived and of low quality.'

'Filters produced by some manufacturers fall short of the standard. This puts the functional performance and the operation life of the machine in jeopardy', says Sergey Tikhomirov, Head of Spare Parts Department of AgroCentre-Holding. 'Comparative analysis makes it clear that there is a great difference between the genuine

AGCO Parts filters and non-genuine ones. Non-genuine filters are produced from low-grade materials. They have a smaller filter surface and, as a consequence, a lower dirt-hold capacity, which speeds up their clogging. Quite often,

manufacturers save on paper thickness, use thinner springs and neglect sealing — all of which reduces the operation life. Spurious air filters have very little filter paper, as a result, they become dirty and lose the throughput ability faster. The engine does not receive enough air, its capacity becomes lower and the fuel consumption goes up. Besides, spurious filtering materials have low-quality sealing and let some of the air straight into the engine bypassing the filter. Dust accumulates in the engine accelerating its wear and eventually destroys it. So, if you want to ensure reliability of the filters that you acquire, we recommend purchasing only genuine genuine ones and only from proven dealers, otherwise you risk buying a pig in a poke.'

By Olga ATANOVA





Fendt is considered a premium class tractor and only large agricultural holdings can afford it. AgroCentre's sales experience has shown that it is not true. The heads of small farms who made their choice in favour of Fendt told us about it.

Gentlemen prefer Fendt

Igor Meshcheryakov, Director of Niva LLC (Tambov oblast):

'We literally drove the Fendt 936 Vario (360 hp) tractor home from the Voronezh Field Day. It is not the most well-known tractor in our region. But we trusted the opinion of European farmers. This tractor is the most popular model abroad! Besides, AgroCentre offers very good service. If something happens, they will repair our machine! However, we had absolutely no reason to worry. We are completely satisfied with the machine! This autumn, it has done 100 engine hours with a 9-metre seeder and a 6-metre disc harrow. The tractor works very well! It has enough power to do even more! We have absolutely no problem with the machine. Well, sometimes our machine

operators say jokingly that the tractor's only drawback is that it operates so smoothly in the field, one can fall asleep driving it. Speaking seriously, all operators are very happy with the machine. Despite the abundance of electronic devices and full computer automation, the machine is easy to operate. The machine operators figured out how to use it by themselves.

We understood that we had

made the right choice, when we calculated fuel consumption. Before purchasing this machine, we had been using tractors of domestic manufacture. In comparison with them, Fendt can save up to 30-35% of fuel.'

Andrey Andriyanov, Head of Andriyanov A.S. farm (Voronezh oblast):

'This spring, we bought a Fendt 936 Vario tractor. It has done 800 engine hours in seeding

and cultivation. I often drive this tractor myself. We have other foreign machines, but we do not want to use them after we have tried the Fendt. You really want to relax inside the Fendt. I cannot even call it work: this tractor moves so smoothly, its cab is absolutely noiseless, and it is very easy to operate.

For those who want to save money, I can say that the price difference with another popular brand is insignificant but the fuel economy is remarkable – 15%. We should understand that a good tractor cannot be cheap. From my experience, a low price can result in down time, incessant waiting for parts delivery, etc. If you want to buy a reliable and high-performance tractor, the Fendt is the optimum alternative.'

By Yulia SALKOVA



WINTER MAINTENANCE OF FARM MACHINERY

As you prepare, so you shall sow!**Programme objectives:**

- Machinery check-up after completion of the fieldwork, preparation for storage;
- Preliminary troubleshooting, identification of problem areas and assessment of necessary repair work;
- Repair and restoration cost estimation;
- Drawing up recommendations for timely spare parts order, agreement of costs, conditions and delivery terms;
- Development of repair works plan.

Benefits:

- Free consulting services of the Service Department and assistance in troubleshooting;
- Assistance in drawing up a list of defects and choosing the right and most relevant parts for replacement;
- Maximum seasonal discounts on spare parts and negotiation of possible payment terms.



The programme is valid from 03.10.2016 to 23.12.2016

The offers are valid at all AgroCentre branches

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Announcements**04-07 October**

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09-11 November

AgroSib
Novosibirsk Expocentre, Novosibirsk

**12+**

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